

# Minimum Benefits Analysis

## Quantify Your Expected Results

Learn how much you can save on MRO inventory with Emerson's FREE Minimum Benefits Analysis.

Imagine how much money you could save if you could gaze into the future and see the purchase orders that will be issued for items you don't need. What would it take to do that?

It would take a Minimum Benefits Analysis (MBA). An MBA involves a review of every item in your MRO inventory, and it assigns each item to either Active or Rarely Used categories. We have found that about 80 percent of inventory items are Rarely Used. These "just-in-case" items, whose future demands are unpredictable, require inventory management techniques not found in enterprise resource management planning systems.

### FOCUS ON RARELY USED ITEMS

When we conduct a no-cost, no obligation MBA, we focus on the Rarely Used Items.

#### What the MBA will do for you:

- Highlight the relatively few Rarely Used Key Items (RUKI's) that comprise your greatest inventory investment.
- Determine how much stock would be needed for these RUKI's using the extreme "what if" criteria of being highly critical, having a long lead time, and having many units in service.
- Identify the number and value of RUKI's that are overstocked even under these extreme conditions.
- Explain the sources of various savings opportunities and determine how much can be saved, how much can be saved, how soon savings can be achieved, and the resources required to achieve the savings.



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